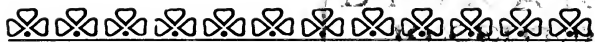


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Wholesale Price List

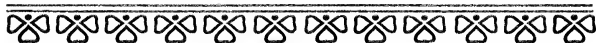
SPECIMEN EVERGREENS



THE IMLAY COMPANY

Nurserymen and Florists

ZANESVILLE, O.



Terms—Conditions of Sale

This list is for the trade only—Nurserymen, Florists, Landscapers and Dealers. Use printed stationery in corresponding with us so that trade prices can be granted only to those actually entitled to receive them.

THE PRICES quoted herein cancel those in all previous lists, and are subject to change without notice. All stock is offered F. O. B. Zanesville, Ohio. The prices in this list are for plants of average good grade, as they run in the nursery row. Stock selected at the Nursery by the purchaser or his representative will be priced according to its value. At the prices quoted, 5 plants of the same kind and size will be furnished at the 10 rate; 25 at the 100 rate, and 250 at the 1000 rate.

ORDERS are accepted subject to crop losses, error in count, or other causes over which we have no control.

PACKING extra at cost. The prices quoted on specimen evergreens include balling and burlapping.

SHIPMENTS travel at the risk and cost of the purchaser. When definite shipping instructions are not given, we will use our best judgment without assuming responsibility.

CLAIMS FOR ERRORS or shortage will not be allowed unless made immediately upon receipt of stock.

NON-WARRANTY—While we hold ourselves in readiness, on proper proof, to replace free of charge all stock which may prove untrue to label or refund the amount paid, we give no warranty expressed or implied as to the description, quality, productiveness, or any other matter of any nursery stock, seeds, bulbs or plants we sell.

TERMS—Cash with order. When cash accompanies an order to be shipped, we will pack free. When cash accompanies an order to be called for at the Nursery we will allow 5% discount. If stock is desired C. O. D. the order must be accompanied by one-fourth the amount to guarantee acceptance. To firms of established credit our terms are 2% 10 days; 60 days net. Interest at the rate of 6% will be charged on all fall accounts after January 1st, and on all spring accounts after July 1st.

NAMES OF PLANTS used in this list conform for the most part to "Standardized Plant Names," adopted by the American Joint Committee on Horticultural Nomenclature.

MEMBER American Association of Nurserymen, Ohio Nurserymen's Association, The Society of American Florists, and the Ohio State Florists' Association.

LOCATION—We are located four miles south-west of Zanesville, Ohio, on the Maysville Pike, State Route 10.

You are cordially invited to visit our Nursery and inspect our stock.

The Imlay Company
Nurserymen - Florists
ZANESVILLE, OHIO

SPECIMEN EVERGREENS

OUR evergreens are all grown in our own Nursery on an ideal clay soil which is prepared with great care. They are frequently sheared to make compact specimens, and transplanted often to stimulate fiborous roots close to the plant.

The clay soil in which our plants are grown is just right for balling. Each plant is carefully and freshly dug, properly balled and burlapped to insure successful planting.



WE SPECIALIZE IN THE PRODUCTION OF HIGH GRADE SPECIMEN EVERGREENS

In making comparisons do not consider prices only, be sure you are buying frequently transplanted, carefully pruned, true to name stock, dug and handled under proper conditions.

We would like for you to visit our Nursery and inspect our plants; they must be seen to be appreciated.



Lining-Out Evergreens

We have a fine stock of lining-out evergreens, both transplanted and out of 2¼ in. pots. Write for prices or let us quote on a list of your wants.

CHAMAECYPARIS (RETINOSPORA)

pisifera aurea

Golden Sawara Cypress

Narrow, pyramidal, quick grower. Horizontal branches, flat, golden, feathery foliage.

	Each	Per 10	Per 100
18 to 21 in.....	\$1.75	\$15.00	
21 to 24 in.....	2.25	20.00	
24 to 30 in.....	3.00	25.00	\$225.00
30 to 36 in.....	3.50	30.00	275.00
3 to 3½ ft.	3.75	35.00	325.00
3½ to 4 ft.	4.50	40.00	375.00
4 to 4½ ft.	4.75	45.00	425.00
4½ to 5 ft.	6.00	55.00	525.00
5 to 5½ ft.	6.75	62.50	600.00
5½ to 6 ft.	7.50	70.00	675.00
6 to 6½ ft.	8.25	80.00	775.00
6½ to 7 ft.	9.00	85.00	
7 to 7½ ft.	9.75	92.50	

THE IMLAY COMPANY - Nurserymen - Florists

ZANESVILLE, OHIO

pisifera filifera

Thread Cypress

Long thread-like, graceful, pendulous branches with bright, glossy, green leaves. Very popular.

	Each	Per 10
15 to 18 in.....	\$1.25	\$10.00
18 to 21 in.....	1.75	15.00
21 to 24 in.....	2.25	20.00
24 to 30 in.....	3.00	25.00
30 to 36 in.....	3.75	32.50

pisifera plumosa

Plume Retinospora

Dense, conical shaped, with bright, glaucous green, plume-like foliage. Can be sheared into formal shapes.

	Each	Per 10	Per 100
15 to 18 in.....	\$1.25	\$10.00	\$ 75.00
18 to 21 in.....	1.35	12.50	100.00
21 to 24 in.....	1.50	13.50	125.00
24 to 30 in.....	2.00	18.00	150.00
30 to 36 in.....	2.75	25.00	
3 to 3½ ft.	3.75	35.00	
3½ to 4 ft.	4.50	40.00	

pisifera plumosa aurea

Golden Plume Retinospora

Golden plume-like foliage. Very showy.

	Each	Per 10	Per 100
15 to 18 in.....	\$1.25	\$ 8.00	\$ 75.00
18 to 21 in.....	1.35	10.00	90.00
21 to 24 in.....	1.50	12.50	100.00
24 to 30 in.....	2.00	17.50	150.00
30 to 36 in.....	2.75	25.00	
3 to 3½ ft.	3.75	35.00	
3½ to 4 ft.	4.50	40.00	
4½ to 5 ft.	6.00	55.00	

pisifera squarrosa

Moss Retinospora

Broadly pyramidal with densely branched, feathery, spreading branches. Glaucous, silvery foliage.

	Each	Per 10	Per 100
12 to 15 in.....	\$1.00	\$ 6.00	\$ 50.00
15 to 18 in.....	1.25	10.00	75.00
30 to 36 in.....	2.50	22.50	200.00
3 to 3½ ft.	3.00	25.00	225.00
3½ to 4 ft.	3.50	30.00	250.00
4 to 4½ ft.	4.00	35.00	325.00
4½ to 5 ft.	4.50	40.00	375.00

JUNIPERUS

chinensis pfitzeriana

Pfitzer Juniper

A valuable spreading variety, plume-like, feathery branches, silvery green color. One of the best.

	Each	Per 10
15 to 18 in.....	\$1.50	\$12.50
18 to 24 in.....	2.00	17.50
24 to 30 in.....	2.50	22.50
30 to 36 in.....	3.00	25.00

excelsa stricta

Spiny Greek Juniper

Compact, well shaped, formal pyramid. Gray-green foliage.

	Each	Per 10
18 to 21 in.....	\$1.75	\$15.00
24 to 30 in.....	3.00	27.50
30 to 36 in.....	4.25	40.00
3 to 3½ ft.	5.50	50.00
3½ to 4 ft.	6.75	60.00
4 to 5 ft.	8.00	75.00

Fall 1929 - SPECIMEN EVERGREENS - Spring 1930

WHOLESALE PRICE LIST

communis hibernica

Irish Juniper

Very formal columnar in outline; foliage glaucous green.

	Each	Per 10	Per 100
18 to 21 in.....	\$1.25	\$10.00	\$ 90.00
21 to 24 in.....	1.50	12.50	
30 to 36 in.....	2.00		
3 to 3½ ft.....	2.50	22.50	200.00
3½ to 4 ft.....	3.00	25.00	
4 to 4½ ft.....	3.50	30.00	225.00
4½ to 5 ft.....	4.00	35.00	325.00
5 to 5½ ft.....	4.50	40.00	375.00
5½ to 6 ft.....	5.00		

PICEA

excelsa

Norway Spruce

A very hardy pyramidal tree with dark green foliage.

Used for hedges, wind breaks and Xmas Trees.

	Each	Per 10	Per 100
18 to 24 in.....	\$1.00	\$ 9.00	\$ 85.00
24 to 30 in.....	1.75	15.00	125.00
30 to 36 in.....	2.00	17.50	150.00

pungens

Colorado Spruce

A large, stately, pyramidal tree, bright green.

	Each
15 to 18 in.....	\$1.50
24 to 30 in.....	2.00
30 to 36 in.....	2.50
3 to 3½ ft.....	3.25
3½ to 4 ft.....	4.50
4 to 4½ ft.....	5.25

pungens glauca

Colorado Blue Spruce

Same as Colorado Spruce except that the color is a distinct steel-blue-green.

	Each
24 to 30 in.....	\$5.00
30 to 36 in.....	6.00
3 to 3½ ft.....	7.00
3½ to 4 ft.....	8.00

pungens kosteri

Koster Blue Spruce

A very symmetrical tree. Foliage vivid blue-green—the bluest of the blue spruces. A handsome specimen.

Specimen plants 5 to 10 ft. Write for prices.

PINUS

montana mughus

Mugho Pine

Forms a round top, low growing bush, dark, dull, green, needles, useful for specimens, rockeries and foundation plantings.

	Each
12 to 15 in.....	\$2.00
15 to 18 in.....	2.50

PSEUDOTSUGA (ABIES)

douglassi

Douglas Fir

A compact, symmetrical, sharp pointed, pyramid shaped tree, with dark, silvery foliage. A rapid grower, thrive in nearly any location; needs plenty of room for future development.

	Each	Per 10
3 to 4 ft.....	\$3.00	\$25.00
4 to 5 ft.....	4.00	35.00
5 to 6 ft.....	5.00	45.00

THE IMLAY COMPANY :-: Nurserymen - Florists

ZANESVILLE, OHIO

THUJA

occidentalis

American Arborvitae

Soft, flexible, deep, green foliage; branches short and horizontal. Forms a slender pyramid with broad base. Can be kept very compact by trimming. Makes a good hedge.

	Each	Per 10	Per 100
15 to 18 in.....	\$.90	\$ 7.50	\$ 60.00
18 to 24 in.....	1.25	10.00	75.00
24 to 30 in.....	1.50	12.50	100.00
30 to 36 in.....	2.00	17.50	150.00
3 to 4 ft.....	2.75	25.00	225.00
4 to 5 ft.....	4.25	40.00	
5 to 6 ft.....	5.00	45.00	
6 to 7 ft.....	6.50	60.00	
7 to 8 ft.....	8.00	75.00	
8 to 9 ft.....	9.00	85.00	

occidentalis elwangeriana

Tom Thumb Arborvitae

A low, broad pyramid with slender branches.

	Each
15 to 18 in.....	\$1.00
18 to 21 in.....	1.25
21 to 24 in.....	1.50
24 to 30 in.....	1.75
30 to 36 in.....	2.25

occidentalis erecta (viridis) *American Green Arborvitae*

A compact, pyramidal form with upright branches and dark green, lustrous foliage.

	Each	Per 10
15 to 18 in.....	\$.90	\$ 8.50
18 to 21 in.....	1.00	9.00
21 to 24 in.....	1.25	10.00

occidentalis ericoides

Heath Retinospora

A dwarf globose or broadly pyramidal form with slender branches and soft, spreading, dull, green leaves assuming a brown tint in winter.

	Each	Per 10
15 to 18 in.....	\$1.25	\$10.00
18 to 24 in.....	1.75	15.00
24 to 30 in.....	2.50	20.00

occidentalis globosa nova *American Globe Arborvitae*

A very hardy, compact, globe shaped form, with dense, green foliage.

	Each	Per 10	Per 100
9 to 12 in.....	\$.90	\$ 7.00	\$65.00
12 to 15 in.....	1.00	9.00	85.00
15 to 18 in.....	1.25	10.00	90.00
18 to 21 in.....	1.50		

occidentalis hoveyi

Hovey Arborvitae

Dwarf, dense, egg-shaped form with bright, green foliage.

	Each	Per 10	Per 100
15 to 18 in.....	\$1.25	\$10.00	\$ 90.00
18 to 21 in.....	1.50	12.50	100.00
21 to 24 in.....	1.75	15.00	145.00
24 to 30 in.....	2.00	17.50	
30 to 36 in.....	2.50	22.50	
3 to 4 ft.....	3.50	30.00	
4 to 4½ ft.....	5.00	40.00	

occidentalis Little Gem

Little Gem Arborvitae

A very dwarf, dark green form, growing broader than high.

	Each	Per 10
9 to 12 in.....	\$1.75	\$15.00
12 to 15 in.....	2.00	17.50
15 to 18 in.....	2.50	22.50

Fall 1929 - SPECIMEN EVERGREENS - Spring 1930

WHOLESALE PRICE LIST

occidentalis lutea

George Peabody Arborvitae

Columnar in habit; foliage a conspicuous golden yellow.

	Each
18 to 24 in.....	\$1.75
24 to 30 in.....	2.00
30 to 36 in.....	3.00
3 to 4 ft.....	4.00
4 to 5 ft.....	5.00
5 to 6 ft.....	6.50
6 to 7 ft.....	8.00

occidentalis pumila

Green Globe Arborvitae

A dwarf, compact, globe form; dark green.

	Each	Per 10
15 to 18 in.....	\$1.25	\$10.00
18 to 21 in.....	1.50	12.50
21 to 24 in.....	1.75	15.00

occidentalis pyramidalis *American Pyramidal Arborvitae*

Narrow columnar shape; bright, rich, green foliage. Very hardy.

	Each	Per 10	Per 100
15 to 18 in.....	\$1.25	\$10.00	\$ 90.00
18 to 21 in.....	1.50	12.50	100.00
21 to 24 in.....	1.75	15.00	125.00
24 to 30 in.....	2.00	17.50	150.00
30 to 36 in.....	2.50	22.50	200.00
3 to 3½ ft.....	3.00	27.50	250.00
3½ to 4 ft.....	3.75	35.00	325.00
4 to 4½ ft.....	4.50	40.00	375.00
4½ to 5 ft.....	5.00	45.00	425.00
5 to 5½ ft.....	5.50	50.00	475.00
5½ to 6 ft.....	6.00	55.00	
6 to 6½ ft.....	6.50	60.00	
6½ to 7 ft.....	7.00	65.00	
7 to 7½ ft.....	7.50	70.00	

EXTRA HEAVY SPECIMENS

	Each	Per 10
5 to 5½ ft.....	\$ 6.90	
5½ to 6 ft.....	7.50	\$70.00
6 to 6½ ft.....	8.10	76.00
6½ to 7 ft.....	8.75	82.50
7 to 7½ ft.....	9.35	90.00
7½ to 8 ft.....	10.00	

occidentalis reidii

Reid Arborvitae

A large, spreading, bushy form with small green leaves.

	Each	Per 10	Per 100
12 to 15 in.....	\$1.00	\$ 9.00	\$ 80.00
15 to 18 in.....	1.50	12.50	100.00
24 to 30 in.....	3.50	30.00	

occidentalis vervaeneana

Vervaene Arborvitae

Broadly pyramidal, hardy, yellow-green foliage, bronzy in winter.

	Each	Per 10
12 to 15 in.....	\$1.00	\$ 9.50
18 to 24 in.....	1.50	12.50
24 to 30 in.....	2.00	17.50

occidentalis wareana

Siberian Arborvitae

A conical, symmetrical, compact grower; long-lived, very hardy. Dark green foliage.

	Each	Per 10	Per 100
15 to 18 in.....	\$1.00	\$ 9.50	\$ 90.00
18 to 21 in.....	1.25	10.00	95.00
21 to 24 in.....	1.50	12.50	100.00
24 to 30 in.....	2.00	15.00	125.00
30 to 36 in.....	2.50	22.50	
3 to 4 ft.....	3.50	30.00	
4 to 5 ft.....	5.00	45.00	

THE IMLAY COMPANY :-: Nurserymen - Florists

ZANESVILLE, OHIO

occidentalis woodwardi

Woodward Arborvitae

Dense globe form; deep green foliage; hardy. Requires no trimming.

	Each	Per 10	Per 100
12 to 15 in.....	\$1.00	\$ 9.00	\$ 80.00
15 to 18 in.....	1.35	10.00	95.00
18 to 21 in.....	1.50	12.50	
21 to 24 in.....	2.00	15.00	125.00
24 to 30 in.....	2.50	20.00	175.00
30 to 36 in.....	3.00	25.00	

THUJA (BICOTA)

orientalis

Oriental Arborvitae

A tall, columnar evergreen with dark green foliage, bronze in winter.

	Each
6 to 7 ft.....	\$5.50
7 to 8 ft.....	6.50
8 to 9 ft.....	7.50
9 to 10 ft.....	9.00

orientalis aurea nana

Berkmans Golden Arborvitae

Golden yellow foliage, flattened perpendicularly giving an unusual appearance. Dwarf, compact, conical habit.

	Each
18 to 24 in.....	\$3.50
24 to 30 in.....	5.50

BROAD-LEAVED EVERGREENS

Vines and Ground Covers

EUONYMUS

radicans

Winter Creeper

An evergreen vine for covering low walls and for underplanting evergreens.

	Per 10	Per 100
3 in. pots 12 to 15 in.....	\$1.75	\$12.00

radicans variegatus

Variegated Wintercreeper

A variegated form of the above.

	Per 10	Per 100
4 in. pots 12 to 15 in.....	\$1.75	\$14.00

radicans colorata

Sharpleaf Wintercreeper

Long, narrow, purple, evergreen leaves. A very graceful form.

	Per 10	Per 100
4 in. pots 18 to 24 in.....	\$2.50	\$20.00

vegetus

Bigleaf Wintercreeper

Round, dull green leaves; fine for growing among evergreens.

	Per 10	Per 100
4 in. pots 6 to 10 in.....	\$1.80	\$16.00

PACHYSANDRA

terminalis

Japanese Spurge

An evergreen ground cover for shady places and underplanting.

	Per 10	Per 100
3 in. pots.....	\$1.75	\$12.00
4 in. pots.....	2.50	20.00